



## Mark Your Calendars:

### WAIPA 22nd World Investment Conference 2017

Dubai, United Arab Emirates, November 27-28

WAIPA is happy to announce that the 22nd World Investment Conference, will take place in Dubai, United Arab Emirates on November 27-28, 2017\*. The conference will be proudly hosted by WAIPA MENA Regional Directorship [Dubai FDI](#). We invite our members, investment promotion professionals, international organization leaders, heads of financial institutions, politicians, academics, consultants, economists and other experts in the field of investment promotion and foreign direct investment to participate in WAIPA's flagship event. [Read more...](#)



\*Dates are tentative and to be confirmed soon.

## WAIPA Training Center opens the doors with World Bank

On July 17-20, WAIPA and the World Bank Group will jointly organize Executive Training on FDI at WAIPA Training Center, Istanbul with following topics\*:



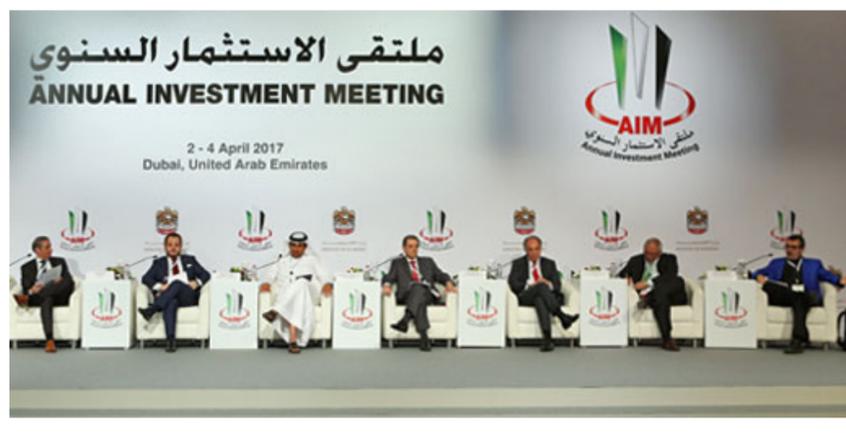
- The evolution of FDI, its role in development, international investment agreements
- Anchoring Investment Policy Reforms: how to translate investment strategies
- Attracting Investors: becoming visible and attractive for new types of investment
- Removing Barriers to Entry, with a focus on services sectors
- Investment Incentives: do they work?
- Making Investors Stay in the Long Term: investment protection and expansion
- Promoting Linkages between FDI and the Local Economy

The "WAIPA World Bank Executive Training on FDI" will also include best practice sessions as well as private sector perspective. Please note that this pilot training will be exclusively free of charge for WAIPA members and with limited participation, based on first come first served principle. For further information please contact [andreas.hora@waipa.org](mailto:andreas.hora@waipa.org).

## AIM Dubai

Dubai - from April 2nd to April 4th: Participants from 120 countries assembled in Dubai to facilitate strategic networking and promote investments.

WAIPA organized a Capacity Building workshop for Investment Promotion Officials, which attracted over 50 participants. WAIPA President Arda Ermut and WAIPA CEO Bostjan Skalar participated in plenary panels. WAIPA Deputy-CEO Ismail Ersahin was one of the jury members awarding the Annual Investment Awards. For an overview of all winners and more information about the AIM Congress [go to our website](#). For a visual impression, have a look at [the gallery](#).



## WAIPA ILO (International Labour Organization) Training Course "Effective investment facilitation and sustainable development"

From March 21 until March 24, twenty-five IPA officials from twenty countries assembled in the ILO International Training Center in Turin, Italy for the WAIPA-ILO Course "Effective investment facilitation and sustainable development".

WAIPA and ILO ITC were happy to host the 25 IPA Colleagues from members all around the world and extends a special thanks also to UNCTAD, KAZNEX INVEST, Invest in Turkey, Business France and Department for International Trade of the UK for sharing their expertise and insights. [Read more on our website](#).



## Leveraging WAIPA to facilitate Private Sector Linkages

In Partnership with the University of Indiana, WAIPA has launched a white paper series. The first in the series explores the relationship between WAIPA and the private sector. Researcher and FDI academic, Sarah Bauerle Danzman expands on how WAIPA can be leveraged to strengthen corporate collaboration with Investment Agencies and enable IPA to not just speak business lingo but also develop a more corporate ethos when dealing with external investors. To download the report and read more about the project, [go to our website](#).

## MIPIM

Cannes, France, March 14-17 - WAIPA CEO Bostjan Skalar participated in the MIPIM 2017. At the occasion, he stated that "now more than ever investment agencies are aware of the digital impact of their promotional efforts". In an interview with fDi Intelligence, he told fDi editor-in-chief Courtney Fingar how investment promotion agencies can compete in a difficult environment, and what role tourism development can play. [Watch the full video here](#).



## ICC-WBO commission on Trade and Investment

London, on March 23rd, WAIPA CEO Bostjan Skalar participated in the ICC-WBO commission on Trade and Investment Policy titled "Driving Inclusive Growth through Trade and Investment". [Read more on our website](#).



## WAIPA Team grows with a new member

WAIPA welcomes Ms Eva Salamon as its newest team member. Eva joined the WAIPA team as a communication specialist mid-April and is your liaison at the permanent secretariat. You can contact her at [eva.salamon@waipa.org](mailto:eva.salamon@waipa.org).

## Calendar

**May 14-18** The Islamic Development Bank Group (IsDB Group) is organizing its [42nd Annual Board of Governors Meeting in Jeddah](#) in Saudi Arabia, which will take place during the period of May 14 -18, 2017. In conjunction with this significant event, ICIEC will be organizing a high-level discussion panel on "Risk Mitigation tools to support GCC's investment in the Sub-Saharan Africa Region". WAIPA Deputy CEO Ismail Ersahin will participate in this panel, which will be on May 16th.

**May 18-19** WAIPA Member "Tatarstan Investment Development Agency" will organize the 9th International Economic Summit Russia - Islamic World: [KazanSummit 2017](#). KazanSummit is one of the leading international economic events and provides a unique platform for economic cooperation between the Russian Federation and the Organization of Islamic Corporation member states. WAIPA CEO Bostjan Skalar will participate in the main plenary panel "Russia and OIC member countries cooperation potential in the context of the turbulent international economic relations".

On **May 22-24** the World Forum for Foreign Direct Investment will take place in Shanghai, China. WAIPA CEO Bostjan Skalar will participate in the panel "The future of FDI". Conway graciously offers a 50% discount to all WAIPA members on attending the Forum. When you register at [worldforumfordi.com](http://worldforumfordi.com), kindly use the following discounted registration code exclusively for WAIPA members: WF17WA. The code should be entered in the space labeled "Coupon."

**May 29-30: UNCTAD Seminar** in Johannesburg, South Africa "Partnerships for the Promotion of Bankable SDG Projects". This seminar is organized by UNCTAD and WAIPA member the Department of Trade and Industry of the Republic of South Africa (DTI). Honoring the continuous fruitful cooperation between WAIPA and UNCTAD, Bostjan Skalar will participate in this seminar. Skalar will speak in the panel "Programmes and partners for promoting investment in the SDGs" alongside speakers from the European Investment Bank and the World Bank IFC.

**July 17-20, WAIPA World Bank Executive Training on FDI.**

Please note that this pilot training will be exclusively free of charge for WAIPA members and with limited participation, based on first come first served principle For further information please contact [andreas.hora@waipa.org](mailto:andreas.hora@waipa.org)

On **September 17-20** The International Economic Development Council (IEDC), is organizing its annual conference 2017 in Toronto, Canada. Due to the longstanding cooperation between IEDC and WAIPA, WAIPA will be actively involved in the programming of the conference. Check the [IEDC website](#) for more information on registration and program.

**November 27-28, 2017 22nd World Investment Conference**, Dubai, United Arab Emirates The conference will be proudly hosted by WAIPA MENA Regional Directorship [Dubai FDI](#).

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## Reminder: Steering Committee Candidacy for 2017 Elections

A new Steering Committee will be elected this autumn during the WAIPA General Assembly for the 2017-2019 term. The General Assembly is to take place during the World Investment Conference in Dubai, at the end of November 2017. Read more about the positions on our [website](#) or contact WAIPA Deputy CEO Ismail Ersahin at [ismail.ersahin@waipa.org](mailto:ismail.ersahin@waipa.org).

## WAIPA Annual Survey 2017

The WAIPA Annual Survey 2017 is in the process of development and will be sent to all investment agencies in the upcoming days. This survey is prepared with the in depth academic collaboration with Columbia University, NY, USA. Our focus, in addition to understanding how IPAs can deliver better services, is also to understand the climate for sustainable investments. Please anticipate it and support this work, given that it is the source of much knowledge and improvement of the investment ecosystem.

Yours Sincerely,

WAIPA Permanent Secretariat